

March 2020

COLLABORATIVE Practice Tips

A monthly bulletin from the CP Cal Practice Excellence Committee

The Practice Excellence Committee is pleased to offer tips to help you increase your Collaborative cases and achieve *practice excellence*.



Please send us your comments and questions! Email us at info@cpcal.com

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TIPS for Continuing Business Wherever You Are

We are doing our best to help our clients and maintain our businesses during this challenging epidemic.

Your CP Cal Practice Excellence Committee conferenced by phone to come up with ideas on how to help our Collaborative Colleagues.

1. Move client meetings, staff meetings and mediations to Zoom, and other video platforms.
2. For Mental Health Professionals who have to comply with HIPAA protocols, some HIPAA requirements regarding providing care via phone or internet services have been eased. Please research these new rules.
3. ZOOM for Health Care is HIPAA compliant, pricing starts at \$200/month. ZOOM offers many online trainings.
<https://zoom.us/healthcare>
4. VSEE vsee.com pricing starts \$49/month and DOXY.me which is

- free are two additional platforms that are also HIPPA compliant.
5. Mental Health Professionals have a telehealth waiver that clients can sign for online services.
 6. Have clients consider their children and whether or not parent meetings by phone or video conference can be held under circumstances where children are not present or if present are not within hearing distance.
 7. Also ask clients to consider whether or not they are able to maintain their composure if calls or video conferences are held from home when the children are present. Not just during, but after the call. Does a conversation or meeting with the other party cause them distress that they need time to recover from before interacting with children. If so, can they accommodate that need.
 8. Corona Virus has resulted in anxiety for everyone. You may find yourself unable to concentrate or problem solve at your usual level. Contact other professional colleagues and friends to talk, commiserate and brain storm. Don't forget your own self-care. Sleep, eat and try to get some exercise while maintaining social distancing as required in your area.
 9. Our clients are probably experiencing this anxiety even more so. Acknowledge their concerns and experiences. Remind them that all of us are in this together and this is new territory for everyone, including the courts. Reassure them that you will keep them updated with news from the court as you receive it.
 10. Check your County's Court Website to keep up with new developments.

From the PEC:

Stuck at home? Great time for writing a blog!!!

Our future clients are online 24/7 right now. Let's give them some great content to read while they're figuring out how to survive "shelter in place" with an incompatible spouse! Here are a few things your future clients are worried about: losing their job and therefore not being able to afford a divorce or to pay support, losing the value of their investments (some may be wondering if this is a good time to divorce because their assets are going to be worth less and a buy-out will be less costly), how to just

manage everyday with the kids at home and constant arguments, is it okay to have sex with someone you're going to divorce, how to tell your spouse you want a divorce and then keep living with them, ETC!

We've recently learned from Tim Crouch that the Google robots don't care anymore how many places a blog is posted, so go ahead and post your blog on your website and also send it to your practice group webmaster and Tim to post on www.collaborativedivorcecalifornia.com, then send a link to each of your practice-mates. Post on your LinkedIn and Facebook pages and ask your fellow collaborative practitioners to "like, comment, and share."

Apparently the experience in China is that now that they are not locked down, divorce is on the upswing. Let's give our future clients a reason to make their first call to us!



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CP Cal c/o 767 Brannan Place, Concord, CA 94518 925-566-8590 info@cpcal.com



CP Cal | c/o Christine Maderos | 767 Brannan Place | Concord | CA | 94518